

SYMPHONY LIMITED
Data Sheet : Performance Analysis for the Quarter and Half year ended December 31, 2015
(Rs. in Lacs)

Q2FY16	Q2FY15	Q1FY16	Particulars	Half year FY16	Half year FY15	FY15
16,210 19.6%	13,548	11,442 24.5%	Sales (Refer Note No.1)	27,652	22,743	46,228
			Y-O-Y Growth %	21.6%		13.8%
38	3	9	Other Operating income	47	10	41
16,248 19.9%	13,551	11,451 24.5%	Income from Operations(net)	27,699	22,753	46,269
			Y-O-Y Growth %	21.7%		13.8%
697	410	718	Other Income	1,415	1,172	2,994
16,945 21.4%	13,961	12,169	Gross Revenue	29,114	23,925	49,263
			Y-O-Y Growth %	21.7%		16.9%
8,734	6,845	5,915	Gross Margin(Sales - Material Cost) Value	14,649	11,295	24,456
6,735	5,219	4,121	EBITDA	10,856	8,366	16,444
6,656 28.9%	5,162	4,047 32.7%	PBT	10,703	8,211	16,174
			Y-O-Y Growth %	30.4%		19.3%
28.3%	30.2%	28.9%	Tax (%)	28.5%	29.8%	28.3%
4,773 33%	3,602	2,876 33.0%	PAT	7,649	5,765	11,642
			Y-O-Y Growth %	32.7%		17.8%

(Rs. in Lacs)

Q2FY16	Q2FY15	Q1FY16	Secondary Segmentwise Revenue and Results	Half year FY16	Half year FY15	FY15
			Segment Revenue			
14,928	12,418	10,973	India	25,901	20,906	40,856
1,282	1,130	469	Rest of the world	1,751	1,837	5,372
16,210	13,548	11,442	Total	27,652	22,743	46,228
			Segment Profit before Interest and Taxes (PBIT)			
6,100	4,866	3,976	India	10,076	7,769	14,279
562	315	72	Rest of the world	634	497	1,952
6,662	5,181	4,048	Total	10,710	8,266	16,231

Q2FY16	Q2FY15	Q1FY16	Margins	Half year FY16	Half year FY15	FY15
53.9%	50.5%	51.7%	Gross margin (%) of Sales	53.0%	49.7%	52.9%
39.7%	37.4%	33.9%	EBITDA (%) of Gross Revenue	37.3%	35.0%	33.4%
39.3%	37.0%	33.3%	PBT (%) of Gross Revenue	36.8%	34.3%	32.8%
28.2%	25.8%	23.6%	PAT (%) of Gross Revenue	26.3%	24.1%	23.6%

(Rs. in Lacs)

Q2FY16	Q2FY15	Q1FY16	Particulars	Half year FY16	Half year FY15	FY15
			Capital Employed			
5,431	6,934	4,280	Home Appliances	5,431	6,934	4,413
29,132	20,418	27,615	Corporate Funds (Treasury Investments)	29,132	20,418	24,606
			Return % on Capital Employed (PBIT) - Annualised			
376.0%	237.9%	293.8%	Home Appliances %	340.8%	225.6%	165.1%
7.1%	5.9%	6.8%	Corporate Funds %	6.9%	7.5%	11.4%
250%	200%		Dividend : (A) Interim Dividend	250%	200%	200%
			(B) Final Dividend	-	-	500%

Notes :

1 Net sales / income from operations as reported in these financial results have been presented net of VAT/CST as against the earlier practice of presenting the same on gross basis and presenting VAT/CST amounts as Selling & Distribution expense as stated here in below:

(Rs. in Lacs)

Q2FY16	Q2FY15	Q1FY16	Particulars	Half year FY16	Half year FY15	FY15
1,954	1,593	1,459	VAT/CST	3,413	2,670	5,303

Hence, Average realisation per unit is also recalculated accordingly.

2 Segment Profit (PBIT) % on Capital Employed has been calculated on average monthly

3 Investment of Corporate Funds includes investment in Growth Mutual Funds and Fixed Maturity Plans, income of which is accounted on maturity / distribution of dividend.